

**1. What turnover have you achieved in 2016 and what is the forecast this year? Which do you think are the factors that will support your business in 2017?**

*A: Romcarbon closed 2016 with a turnover of 181,195,934 lei, up 1.09% compared to 2015. The turnover from the sale of finished products increased by 12, 25% in 2016 compared to 2015.*

*For 2017, the company forecasted a turnover of 219,632,680 lei (by 21.21% higher than the previous year), out of which 156,313,709 lei is the turnover from the sale of finished products (by 27.93% higher compared to 2016).*

*Operational budgeted profit is 6,435,752 lei (by 45.34% higher than 2016).*

*The forecast is based on firm contracts in progress, expanding the client portfolio, improvement of product quality and cost optimization.*

**2. How many employees do you have now? How many people will you employ in 2017? What are the available jobs?**

*A: Currently, the company has approximately 1,000 employees. New hirings will take place to the extent that will be significant fluctuations of staff / will be put into operation new capacities. Jobs will be available mostly in the manufacturing sector.*

**3. Currently, what is your production capacity? By how much did the production capacity increased in 2016 compared to last year?**

*A: The production capacity varies depending on the sector, significant examples being the sector of processed polyethylene which recorded, as a result of new investments, a tripling of capacity and can currently process a total of approximately 900 tonnes per month and also the recycling sector, where capacity of plastic wastage processing reached 30, 000 tons per year.*

**4. What projects will you start this year? Who are the new customers?**

*A: In the next period we focus our efforts to expand / diversify the client portfolio for our products, both on domestic and foreign markets.*

**5. How do you estimate the evolution of the market this year? Do you see a 2017 better than last year?**

*A: Consumption of plastics is growing, not only in Romania, but also in Europe, in various fields. Romcarbon diversified the product range, both in terms of the plastic packaging, as well as in terms of recycled materials, which allows us to cover a wider range of product application, together with a significant increase in capacity due to new investments in production equipment.*

*Based on these assumptions, the company forecasted a positive outcome for 2017, higher than the previous year, both in terms of turnover and profit.*

**6. What investments have you completed last year and what is their financial value?  
What investments have you budgeted for 2017 and what funds were allocated?**

*A: In 2016 investments were made to support major projects implemented in previous years, especially in plastic waste recycling and processing of polyethylene.*

*For the current year, we have proposed investments worth about 1 million euros, according to investment plan that is about to be submitted for approval to the Extraordinary General Meeting of Shareholders on 27 / 28.04.2017.*