

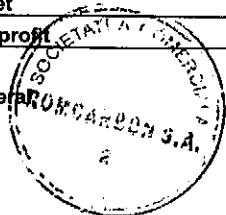
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**Bugetul de venituri si cheltuieli pentru exercitiul financiar 2018/ Budget Projection for 2018**

Indicatori	Indicators	Total	Trim.I	Trim.II	Trim.III	Trim. IV
<b>I.Venituri totale, din care:</b>	<b>I.Total Revenues, from which:</b>	<b>251,818,030</b>	<b>61,192,626</b>	<b>64,387,222</b>	<b>64,596,303</b>	<b>61,841,880</b>
<b>Venituri din exploatare, din care:</b>	<b>Exploitations revenues, from which:</b>	<b>250,718,030</b>	<b>61,192,626</b>	<b>63,287,222</b>	<b>64,596,303</b>	<b>61,841,880</b>
<i>Cifra de Afaceri</i>	<i>Turnover</i>	<i>236,758,109</i>	<i>57,714,200</i>	<i>59,732,408</i>	<i>61,079,497</i>	<i>58,232,005</i>
<b>Venituri financiare, total, din care:</b>	<b>Financial revenues, from which:</b>	<b>1,100,000</b>	<b>0</b>	<b>1,100,000</b>	<b>0</b>	<b>0</b>
<i>Venituri din titluri de participare detinute la filiale din cadrul grupului</i>	<i>Investment income from group branches</i>	<i>1,100,000</i>	<i>0</i>	<i>1,100,000</i>	<i>0</i>	<i>0</i>
<i>Venituri din dobanzi</i>	<i>Revenues from interests</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>
<b>II.Cheltuieli totale, din care:</b>	<b>II.Total Expenses, from which:</b>	<b>246,249,935</b>	<b>61,103,878</b>	<b>61,634,679</b>	<b>62,331,810</b>	<b>61,179,569</b>
<b>Cheltuieli pentru exploatare, din care:</b>	<b>Exploitation expenses, from which:</b>	<b>244,374,651</b>	<b>60,627,722</b>	<b>61,166,096</b>	<b>61,859,361</b>	<b>60,721,472</b>
-a)Cheltuieli materiale	-a)Material expenses	180,029,723	44,756,928	44,923,520	45,768,768	44,580,507
-b)Cheltuieli cu personalul, din care:	-b)Expenses with employees, from which:	38,007,315	9,286,018	9,607,835	9,563,476	9,549,987
-salarii brute	-gross salaries	35,667,080	8,781,122	8,942,807	9,050,993	8,892,157
-tichete de masa	-food tickets	1,231,086	305,308	311,097	309,643	305,039
-tichete cadou pentru actiuni sociale	-present tickets for social purposes	310,949	3,900	153,524	0	153,524
-taxe salariale	-salaries taxes	798,200	195,688	200,406	202,840	199,266
-c)Cheltuieli cu amortizarea	-c)Fixed assets depreciation	11,214,244	2,766,204	2,804,569	2,821,735	2,821,735
-d)Cheltuieli cu protocolul	-d)Protocol expenses	44,460	11,670	10,770	10,820	11,200
-e)Cheltuieli de reclama si publicitate	-e)Advertisement expenses	864,631	193,474	272,340	151,736	247,082
-f)Alte cheltuieli din care:	-f)Other expenses, from which:	14,214,277	3,613,429	3,547,063	3,542,826	3,510,960
-cheltuieli cu lucrarile si serviciile executate de terti	-expenses with services	12,445,439	3,173,577	3,107,211	3,098,258	3,066,393
-cheltuieli cu impozite si taxe	-taxes on buildings, lands, s.o.	1,768,838	439,852	439,852	444,567	444,567
<b>Cheltuieli financiare, total, din care:</b>	<b>Financial expenses, from which:</b>	<b>1,875,284</b>	<b>476,156</b>	<b>468,583</b>	<b>472,448</b>	<b>458,097</b>
-cheltuieli cu dobanzi	-expenses with interests	1,875,284	476,156	468,583	472,448	458,097
<b>III. Rezultatul Brut, din care:</b>	<b>III. Gross profit/loss, from which:</b>	<b>5,568,095</b>	<b>88,748</b>	<b>2,752,543</b>	<b>2,264,493</b>	<b>462,311</b>
<b>Profit/Pierdere din exploatare</b>	<b>Exploitations gross profit/loss</b>	<b>6,343,379</b>	<b>564,904</b>	<b>2,121,125</b>	<b>2,736,942</b>	<b>920,408</b>
<b>Profit/Pierdere financiara</b>	<b>Financial profit/loss</b>	<b>-775,284</b>	<b>-476,156</b>	<b>631,417</b>	<b>-472,448</b>	<b>-458,097</b>
<b>IV.Rezultat net</b>	<b>IV.Net profit</b>	<b>4,888,945</b>	<b>74,548</b>	<b>2,488,136</b>	<b>1,902,174</b>	<b>424,086</b>
<b>V.Impozit pe profit</b>	<b>V.Tax on profit</b>	<b>679,150</b>	<b>14,200</b>	<b>264,407</b>	<b>362,319</b>	<b>38,225</b>

Director General  
Andrei Radu



Director Operatiuni  
Manaila Carmen

Director Financiar,  
Zainescu Viorela Ioana