Buzău - Romania

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SHAREHOLDERS Q&A 17.02.2016

Referring to Mr. Ionut Timofte's question on detailing the components of the indicator Other
expenses, mentioned in the Report on the Preliminary annual financial statements for the
financial year 2015, given the preliminary nature of this report, the items included in this
indicator have not been detailed, following the practice in recent years in terms of this type of
reporting.

The final financial information which will include details on which will include detailing the elements of the Statement of the Financial Position and the elements of the Statement of Comprehensive Income will be available to the public as of 30/31 March 2016 on the company's web site.

However is worth mentioning, that as can be seen from the aforementioned reporting that the indicator Other expenses represent 6.51% of net sales, and it is comparable with the corresponding indicator for 2014.

Below we present the components of this indicator in 2014, reiterating the specification that for 2015 this information is not available yet, it will be made public in the audited financial statements for the financial year 2015 to be disseminated, as outlined above, between 30/31 March 2016.

	Year 2014	
	RON	
Expenses on transport and logistics	3,590,564	
Other expenses on services provided by third parties	3,471,393	
Protocol and advertising expenses	694,662	
Expenses for repairs	613,194	
Expenses for taxes and duties	646,051	
Losses from receivables	26,602	
Expenses on insurance	235,433	
Post and telecommunications expenses	148,807	
Travel expenses	120,680	
Expenses on rents	432,684	
Expenses on commissions and fees	44,265	
Expenses on fines and penalties	1,956	
Other expenses	248,261	
Total other expenses	10,274,552	

2. Referring to Mr. Ionut Timofte's question on the preliminary results for the year 2015 according to the preliminary report on the financial statements, the result is positive, respectively a net profit of 8,198,709 RON is recorded for 2015.

Regarding investment project financed from European funds realized in 2015 with the grant from EU funds, we mention that it was completed at the end of 2015, and results in operational activity will be seen in future periods.

Statement of Comprehensive Income for the year ended 31.12.2015

Indicator	2014	2015
Net sales	157,939,374	176,702,913
Investment income *	39,546,850	8,342,326
Other gains or losses	310,664	-898,497
Changes in inventories	1,776,904	1,538,064
Raw material costs and consumables	-	-
Naw Illaterial Costs and Consumables	123,301,848	134,762,781
Expenses for depreciation and amortization of assets	-8,589,905	-7,106,832
Employee benefits expense	-15,363,377	-18,755,367
Expenditure on social security and welfare		
contributions	-4,259,181	-4,419,970
The net cost of financing	-2,647,538	-2,114,646
Other incomes	1,560,493	1,182,234
Other expenses	-10,274,552	-11,508,736
Profit (loss) before taxes	36,697,883	8,198,709
Profit tax	-484,646	0
Profit (loss) net	36,213,237	8,198,709
Total comprehensive income	36,213,237	8,198,709

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